

## **How to Find Your Niche**

1		What are your skills?
2	•	What knowledge do you have?
3	•	What struggles have you overcome?
4	•	What experiences have you been through in your life?
5		What are you passionate about?

6.	What did you grow up around? What environments shaped who are you are today? What unique perspectives do you have now because of your life path?	
Vour	answers will help build two things: a unique offering and your story. An	ı.d
both o	of those will be your key to sales.  ling out and creating a story makes your more memorable than your etition.	u